

AML/KYC Data & Information Market Analysis

AML/KYC Data & Information
Supplier Landscape
Company Market Position Profiles

Information Kit

Knowledge Inspires SM

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Details

Report Includes:

- Ten detailed Company Profiles of AML/KYC Data & Information vendors, each showing company background, database & feed coverage, content coverage, risk screening and due diligence research capabilities, recent developments, company strategy, market positioning and pricing model and future plans.
- Six Company Profiles of recent entrants of AML/KYC Data & Information vendors.
- High-level capability summary, giving a snapshot of key AML/KYC-related capabilities across all featured vendors
- This report has a complimentary report, *AML/KYC Global Share 2018* report, which includes projected global share and regional distribution.

Report Purchase Includes:

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Report price: USD5,000

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AML/KYC Data & Information Market Analysis

Company Profiles of Key AML/KYC Data & Information Providers, Global AML/KYC Data & Information Spend 2018e

Currently, the main differentiators in the market revolve around the degree of automation of solutions; and the range of areas that the providers choose to address themselves, rather than partnering with an outside provider.

- *As a buyer of AML/KYC Data & Information, which vendors should I consider as most likely to meet my current and future needs?*
- *As an AML/KYC Data & Information provider, what should I expect next from my competitors in this fast-changing space?*

Burton-Taylor, the world's leading information, news and market data research and consulting firm, delivers a comprehensive, 170-page analysis of AML/KYC Data & Information spend, plus detailed profiles of leading providers. The analysis is designed to help service providers and buyers understand the range of market offerings in terms of databases & feeds, risk screening and due diligence research services, as well as vendors' high-level strategy and market positioning, recent developments and future plans. Report-buyers and vendors alike can make better-informed, more confident and more appropriate purchasing and investment decision which should result in greater returns over the longer term.

This report will benefit:

<ul style="list-style-type: none"> • Directors of Risk • Directors of Compliance • Financial Risk Managers • Regulatory Affairs Managers 	<ul style="list-style-type: none"> • Information Purchasing Managers • Market Data Managers • Researchers 	<ul style="list-style-type: none"> • Anti-Money Laundering Officers • Directors of Risk & Compliance • Risk & Compliance Product Managers 	<ul style="list-style-type: none"> • Senior Managers of Information Companies • Directors of Risk & Compliance • Risk & Compliance Product Managers
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This report allows AML/KYC Data & Information vendors to:

- Measure the penetration and growth of competitor services
- Evaluate the past success of company and competitor actions
- Isolate and target new and changing growth opportunities

This report allows AML/KYC Data Solutions users to:

- Quickly understand the offerings and positioning of leading and emerging vendors in the market
- Target a market leading vendor appropriate to their needs

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Sample Findings

- A new wave of technology-savvy market entrants is coming forward to supplement, and challenge, the offerings of more established, data-centric suppliers.
- Refinitiv has a strong focus on providing managed services, including for due diligence reports; LexisNexis Risk Solutions puts emphasis on providing scalable screening platforms in order to help its users to streamline their own processes.
- Bureau van Dijk and Dun & Bradstreet combine their respective proprietary company, people and ownership data sets with entity risk data from third parties.

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AML/KYC Data & Information Landscape 2018


Company Profiles of Key AML/KYC Data & Information Providers, Global AML/KYC Data & Information Spend 2018

Report Content	Complete
<ul style="list-style-type: none"> • Ten detailed Company Profiles showing company background, database & feed coverage, content coverage, risk screening and due diligence research capabilities, recent developments, company strategy, market positioning and pricing model and future plans. <ul style="list-style-type: none"> • <i>Acuris Risk Intelligence</i> • <i>Arachnys</i> • <i>Bureau van Dijk</i> • <i>Dow Jones Risk & Compliance</i> • <i>Info4c</i> • <i>LexisNexis Risk Solutions</i> • <i>NominoData</i> • <i>Opus</i> • <i>Refinitiv</i> • <i>RDC</i> 	✓ included
<ul style="list-style-type: none"> • Six summary Company Profiles on recent market entrants showing main offerings, company strategy, market positioning and pricing models. <ul style="list-style-type: none"> • <i>Bloomberg</i> • <i>ComplyAdvantage</i> • <i>D&B</i> • <i>encompass corporation</i> • <i>Kompli-Global</i> • <i>smartKYC</i> 	✓ Included
<ul style="list-style-type: none"> • Overview of projected 2018 market share by vendor with regional estimates of revenue for selected leading companies, within the Americas, EMEA and Asia. 	✓ Included
<ul style="list-style-type: none"> • Summary information on the AML/KYC Data & Information market landscape; high-level capability summary, giving a snapshot of key AML/KYC-related capabilities across all featured vendors 	✓ Included
<ul style="list-style-type: none"> • The data represented in the report is printed in the References section of the actual report. There is no separation spreadsheet delivered with this report. 	✓ Included
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Databases & Feeds “Blind” Sample

RDC – Databases & Feeds

- RDC says its “GRID” Global Regulatory Information database, has over xxx million records in total, including nearly xxx million records for the world’s top economies and around xxx million profiles for the top xxx emerging markets, and with data on over xxx countries. Coverage includes:
 - PEP Connect, over xxx million profiles of PEPs and other associates, with data going back to xxx.
 - Individuals and Organizations with Adverse Media relating to approximately xxx risk scores.
 - Over xxx lists, including sanctions, watch-lists, debarment, law enforcement and other lists.
 - Iran Connect and Sanctions Connect: information on individuals and organizations associated with sanctioned entities, with initial focus on Russia, Iran and Mexico.
- Data is updated continuously on internal systems; sanctions and PEP file updates are delivered to clients daily and RDC says it updates as many as xx,xxx files per day. Data quality is checked through an internal quality assurance process.
- Delivery is via xxx, xxx, xxx or xxx.



Recent Developments “Blind” Sample

Bureau van Dijk – Recent Developments

- BvD says it is currently undertaking a major update to xxx, based on evolving market needs and extensive input from clients. Significant changes include:
 - xxx
 - xxx
 - xxx
 - xxx
 - xxx
- BvD says it is also evaluating the xxx, leveraging xxx.
- It also has a xxx feature, helping users to xxx and xxx.





Market Positioning “Blind” Sample

Refinitiv – Market Positioning

- Generally across its financial crime and third-party risk service portfolio, Refinitiv says it views its primary competitors as xxx; xxx companies; and xxx, who it says are increasingly providing xxx in the AML/KYC area.
- Refinitiv says it differentiates itself from its competitors through xxx; xxx; and xxx.
- It says that other vendors generally do not match the xxx that Refinitiv can provide; do not xxx, and cannot match the xxx that Refinitiv has.
- Regarding xxx, Refinitiv says that they do not xxx, but must instead xxx.
- Refinitiv says it also differentiates itself through its focus on xxx, rather than xxx.
- Burton-Taylor considers that Refinitiv has very significant capabilities in this market through its strong combination of xxx, xxx and xxx.



About the Authors

Author	Biography
<p>Jennifer Milton</p> 	<p>Jennifer Milton is an analyst at Burton-Taylor International Consulting, a consulting organization created in 2006, that became the industry reference in the financial market data space, the media intelligence & PR space, and other important industry verticals. B-T clients include the world's leading information companies, the largest exchange groups, key government organizations and regulatory bodies, the largest advisory firms, and dozens of private equity and investment companies...all of which using Burton-Taylor data as foundation for their strategy.</p> <p>Jennifer joined Burton-Taylor from the financial services industry where she previously worked for Bank of America Merrill Lynch and additional financial services firms. Jennifer carries a BS in Finance from the College of Charleston. .</p>
<p>Chris Porter</p> 	<p>Chris Porter is founder and director of Porter Walford Consulting, a business consulting organization focused on Market Research, Market Size and Share and Competitor Analysis.</p> <p>He has been working for Burton-Taylor International Consulting as an Associate since 2012 and leads the firm's Media Intelligence practice.</p> <p>He has also worked for Dow Jones, Factiva and Reuters, analyzing B2B and consumer information markets in the Americas, EMEA and Asia. His areas of expertise include market data, PR and corporate communications and governance, risk and compliance (GRC).</p> <p>Dr. Porter entered the information & news space at Dow Jones publication The Wall Street Journal in 1989. He has almost 30 years of experience in the business information industry, including a decade working in continental Europe for Dow Jones and Reuters as a journalist, product manager and local-language content specialist.</p> <p>He was a founding member of leading business information database Factiva and created the team which built the Factiva Intelligent Indexing taxonomy, which supports seamless searching across millions of documents in over 20 languages. He also created a global consulting team for Factiva, focusing on content-related services including taxonomy and knowledge management.</p> <p>Dr. Porter has a working knowledge of several European languages and a doctorate in French.</p>

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Refinitiv – Market Positioning

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- Refinitiv says it differentiates itself from its competitors through xxx; xxx; and xxx.
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 - Iran Connect and Sanctions Connect: information on individuals and organizations associated with sanctioned entities, with initial focus on Russia, Iran and Mexico.
- Data is updated continuously on internal systems; sanctions and PEP file updates are delivered to clients daily and RDC says it updates as many as xx,xxx files per day. Data quality is checked through an internal quality assurance process.
- Delivery is via xxx, xxx, xxx or xxx.

The screenshot displays a detailed profile for Gennady Timchenko. It includes the following information:

- Entity ID:** 74267077
- Risk ID:** R113589
- Entity Name:** Gennady Timchenko
- PEP Type:** ASC
- PEP Rating:** D, 12/10/2014
- Aliases:** A list of names including Gennadiy TIMCHENKO, Gennady Nikolayevich TIMCHENKO, Gennadiy TIMCHENKO, and Gennady Timchenko.
- Addresses:** Multiple locations including Rampe de Cologny 10, 1223 Cologny, Switzerland; Chemin de Ruth 122; 1223 Cologny, Switzerland; Athenis Centennial Building, 48 Themistocles Dervis Street, Nicosia, Cyprus; 3, Rue De La Reine, Luxembourg City, Luxembourg; and 2 Liter A.P. Rastrell, Saint Petersburg, Russian Federation.
- Riskography:** A paragraph detailing accusations of corruption, his relationship to Russian President Vladimir Putin, and his involvement with the company Gunvor.

Bureau van Dijk – Recent Developments

- BvD says it is currently undertaking a major update to xxx, based on evolving market needs and extensive input from clients. Significant changes include:
 - xxx
 - xxx
 - xxx
 - xxx
 - xxx
- BvD says it is also evaluating the xxx, leveraging xxx.
- It also has a xxx feature, helping users to xxx and xxx.

LexisNexis Risk Solutions – Pricing

- Regarding pricing for its AML/KYC services, LexisNexis Risk Solutions says it has xxx.
- One model is that the customer will xxx, with the pricing determined either by xxx, or xxx.
- The alternative is a xxx model, typically deployed in relation to services such as xxx.
- The company says it aims to respond to the preferences of the customer, and can adapt its model depending xxx, xxx and xxx.
- In terms of future product plans, the company says it is focusing on xxx, xxx to the AML compliance needs of customers; it also says it is investigating xxx and xxx, in order to mitigate risk.

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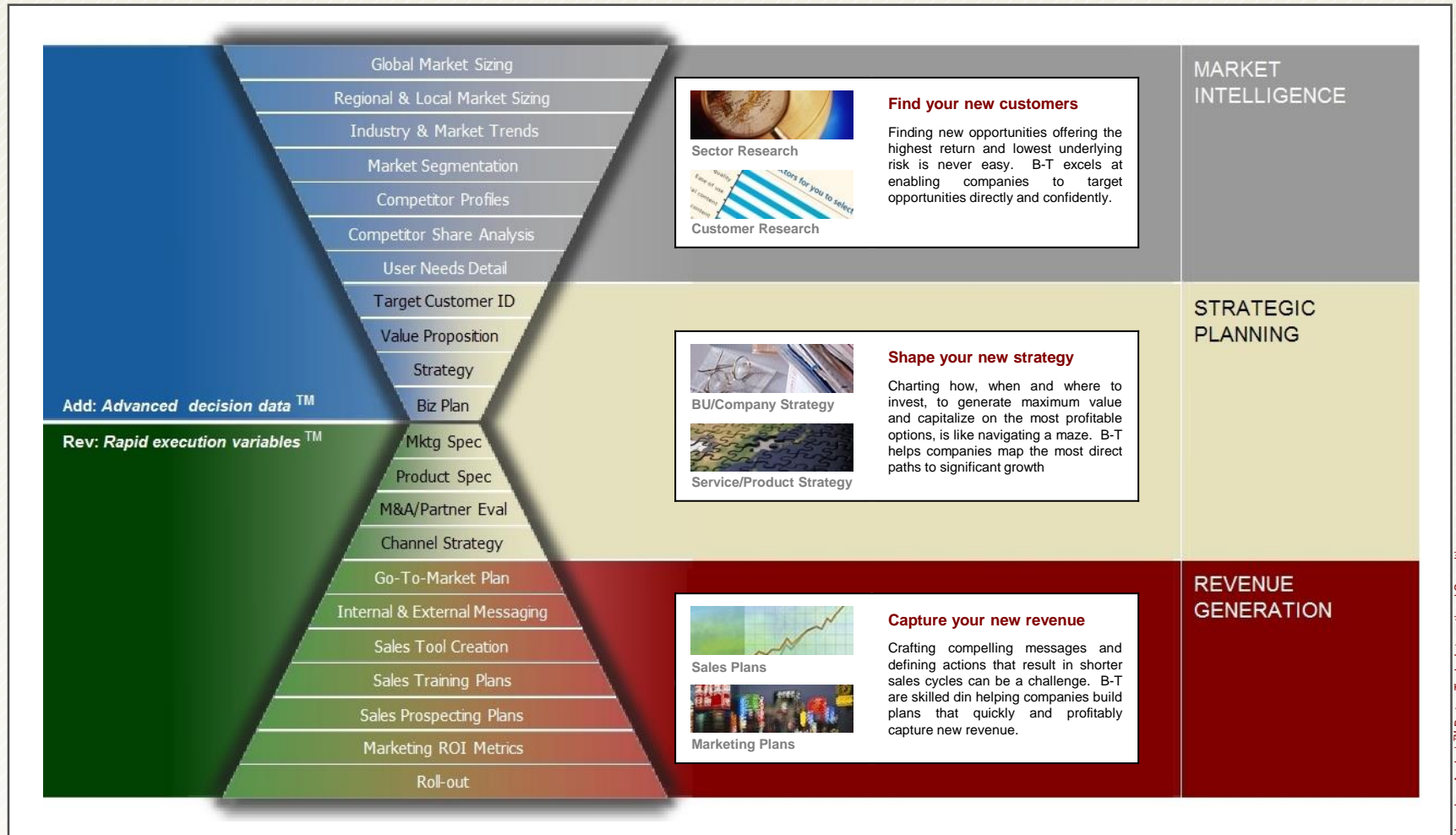
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